

OIL TRUST FOES FORCED CUT RATES, SAY WITNESSES

Competitors Made Standard
Reduce Prices by Daring
to Undersell.

EVEN MADE PRESENTS.

One Dealer Went so Far as to
Kill Himself When
Business Failed.

So show the competitive methods employed by the Red "C," the National, the Columbia, the Crescent, the Crown, the Pure Oil and other dispensing companies, in Maryland and the District of Columbia, and to rebut the Government's allegation that the Standard had slashed prices in that section, Lawyer Rosenthal, the Standard's principal attorney, today recalled to the witness stand Dairymple Parson, when the Government's suit to dissolve the Standard Oil Company of New Jersey for alleged violations of the anti-trust law was resumed before Referee Franklin Fortis in the Custom-House.

Never Led in Cuts.

Mr. Parson told Lawyer Rosenthal, Frank B. Kellogg's principal associate, who cross-examined him, that the Standard had never made reductions until the competitors had done so. In some instances, he said, the Standard ordered cuts to hold its former business. Competition in that territory was very sharp.

Henry H. Sparks, a Standard tank wagon superintendent in Washington, named dealers in Lakeland, Riverdale, Bladensburg, Md., and other places when the Standard had lost customers, whose names he gave through reductions in prices made by the National Oil Company, from 8 cents to 7 1/2 and 7 cents per gallon, and gasoline from 9 to 8 1/2 and 8 cents.

"The National Oil Company, when I went there in 1906, cut prices all over that section to get the trade away from the Standard," explained Mr. Sparks, "and in other instances made presents of oil, five gallons at a time, to get business from the Standard."

"Did the Standard while you were in that section ever inaugurate cuts?" Mr. Rosenthal asked. "No, we never made reductions, except later to try and get back our business which we up to that time had enjoyed for years. I know of instances where the National made an offer to keep a cent and a half cent below

Standard rates, no matter what they might be."

Suicide, Not With Oil.

In cross-examination Mr. Rosenthal, for the Government, inquired about the various cuts made in the territory of the witness, finally asking about one L. O. Nicolls, of Roslyn, W. Va., who had made cuts but had failed to prosper. "What became of him?" Mr. Rosenthal asked.

"Oh, he committed suicide, all right," was the cheerful response of Mr. Sparks. "All right," interrupted Mr. Rosenthal in a surprised tone, "he didn't do it with oil, did he?"

Then it came out that in the eighties Nicolls had sold a business to the Standard, agreeing not to engage in the oil business again for ten years. After that period had expired he again started in business selling Texas oil, a product much inferior to the Pennsylvania oil, which the National and other competitors were then selling. After slashing prices in that section for a time, but failing to get business, it was testified, he committed suicide.

BREWERY WORKMEN HOLD CONVENTION

Will Be in Session Twice
Daily for the Next Two
Weeks.

For two weeks, beginning to-day, the delegates to the seventeenth annual convention of the International Union of the United Brewery Workmen of America, will remain in the city. There are about three hundred of the brewery workers already in town, and many of them have brought their wives with them. They are convening at Labor Temple in East Eighty-fourth street, and will attend double daily sessions for a fortnight.

The first session was held to-day when Acting Mayor McGowan visited the convention hall and made an address of welcome to the visitors, who come from all parts of the Union. Peter Schaffer, a delegate from Philadelphia, acted as chairman, pending permanent organization.

Considerable discussion during the convention will be devoted to the prohibition question. "We shall pay much attention to the prohibition movement," said International Secretary Kemper. "We appreciate that prohibition means a great deal to us, and we workers have views of course. We will talk the question over from first to last."

ACTOR D'ORSAY RETURNS.

Expected to Star in a New Play
Written by Augustus Thomas.

Lawrence D'Orsay, the English actor, arrived to-day on the Atlantic Transport liner Minnehaha after a summer's vacation. His premier engagement here is with Anna Held in a Ziegfeld show that will open at the New York Theatre on Oct. 6. Later he expects to star in a new piece that Augustus Thomas is writing for him. The new Thomas play will be a sort of sequel to "The Earl of Pawtucket" in which D'Orsay made such a great hit.



Millinery Display

On Tuesday, Wednesday & Thursday,
Sept. 15th, 16th and 17th.

Also a special Exposition of the new Fall styles in
SUITS, COATS, COSTUMES, FURS,
WAISTS, SILKS, DRESS GOODS,
TRIMMINGS AND LACES.

Each individual exposition will embrace all that is new
and fashionable and will give you a comprehensive
idea of the style trend of the season.

Restaurant Eighth Floor
Simpson Crawford Co.
SIXTH AV. 19 TO 20 STREET, NEW YORK.

W. L. DOUGLAS

THE BEST \$3.50 SHOES FOR MEN

W. L. DOUGLAS MAKES AND SELLS MORE
MEN'S \$3.50 SHOES THAN ANY OTHER
MANUFACTURER IN THE WORLD.

The reason W. L. Douglas \$3.50 shoes are worn by more men in all walks of life than any other make is because I give the wearer the benefit of the most complete organization of skilled shoemakers in this country, who receive the highest wages paid in the shoe industry and whose workmanship cannot be excelled.

The selection of the leathers and other materials for each part of the shoe and every detail of the making is looked after by specially trained experts in every department.

If I could take you into my large factories at Brockton, Mass., and show you how carefully W. L. Douglas \$3.50 shoes are made, you would then understand why they hold their shape, fit better, wear longer, and are of greater value than any other make.

W. L. DOUGLAS \$4.00 GILT EDGE SHOE
Cannot Be Equalled at Any Price.

W. L. DOUGLAS BOYS' SHOES \$1.75 and \$2.00. JUST THE SAME AS MY MEN'S \$3.50 SHOES, THE SAME LEATHERS, FOR \$1.75 and \$2.00.

W. L. Douglas name and price is stamped on the bottom, which protects the wearer against high price and inferior shoes. BRITISH UNION MADE MARK. TAKE NO SUBSTITUTES.

Fast Color Fast and used exclusively. Catalog Free. W. L. DOUGLAS, Brockton, Mass.

W. L. DOUGLAS SHOE STORES IN GREATER NEW YORK:

433 Broadway, cor. Howard. 356 Sixth Ave., cor. 22d St.

755 Broadway, cor. 8th St. BROOKLYN, N.Y.

853 Broadway, cor. 14th St. 1367 Broadway, cor. Gates Ave.

1447-1449 Broadway. 421 Fulton Street, cor. Pearl.

2202 Third Ave., cor. 120th. 478 Fifth Avenue.

984 Third Ave., near 59th St. JERSEY CITY—18 Newark Avenue.

2779 Third Avenue. NEWARK—785 Broad St.

250 West 125th Street. PATERSON—192 Market St.

345 Eighth Avenue.

96 Nassau Street.



\$3.50 SHOES

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(Signed) W. L. Douglas

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The Fall Awakening at WANAMAKER'S

These two great buildings are invitingly filled with the NEW THINGS for AUTUMN. It is a Fashion Education to walk through the Old Building and see the new Suits and Coats for Women, the Millinery, the Waists and Lingerie, the new Dress Goods and Silks. And the New Building is the broadest and completest illustration of the new ideas in Home Furnishing and Decorating. We are expecting and have prepared for the greatest season of this store's history. We think you will be interested in what we have already gathered here.

The Latest Word Fashion Has Spoken

in matters of dress for Women is exhaustively illustrated today at WANAMAKER'S. Of course, chief interest centers among the charming new Tailored Suits. Changes have been radical. Variety is legion. Artistic skill is evident in every model. Lines of unusual dignity and grace characterize the classic models.

The assemblage, ready today, will thoroughly inform every woman on all dress fashions for Fall.

The picture illustrates the fact that even the modest-priced suits have the same artistic style as the most elegant suits we show. The price is only \$37.50.

It is made of fine broadcloth; coat is 36 inches long, half fitted, vents in back forming plaits bound with satin elaborately braided, with smart vest of chintz, with cording of black and white velvet, full length sleeves, seams outlined with satin, finished with large satin buttons, and turned-back braided cuffs. The skirt is gored, flare, finished with bias bounce, which gives it a graceful flare.

The scores of other models show a multitude of differing effects, modified ideas of the Directoire coat, with large revers, others with smart waistcoats of Persian colorings or made of chintz. There is a radical change in the collars, most of them close-fitting, others in the Robespierre effect; pockets are lower and larger, and a number on the Colonial shape. There is also a change in the cut of the garments from those of last year, particularly in the plain tailored effects. The shoulders are cut narrower, and the coats fall in perfectly straight lines, giving the hipless figure. The sleeves are close-fitting, the skirts are gored, some with smart panels, others mounted on high-dipped girdle. The skirts fall in graceful, clinging lines.

The trimming used this season on the tailored suits is of Ottoman silk in the collar, cuffs, revers, also cording which forms ornaments. Other models are elaborately braided or trimmed with satin. You will find the most carefully tailored suits even in our popular priced garments, from \$18.50 to \$120.

A Greater Assemblage of Dress Goods

The new Wanamaker Dress Goods Store is receiving the enthusiastic admiration of the public and the trade. Nowhere else is so much space devoted to the showing of these important stocks, and nowhere else can dress fabrics be viewed under the strong North light, which brings out quality and color values so effectually. It means completest satisfaction to women who are making the very important purchases. This season, probably more than any time for years, a good strong light is necessary to see the invisible stripes, the monotone colorings and the many effects where designs are produced in almost indefinite relief.

Here is a superb showing of the dress stuffs that are being used by the leading Paris, London and New York modistes in the creation of their newest Fall and Winter costumes.

Costume Suitings, plain weaves, exclusive border patterns, diagonal serges, striking cheviot checks for skirts, with plain material to match for coats, and serges with rich cashmere borders—a most impressive exhibition of these favored materials. \$1.50 to \$4 yd.

You'll be interested in the wonderful collections shown at WANAMAKER'S, as well as the unusually satisfactory way in which the fabrics may be seen.

A Notion Sale for Dressmakers

Specially prepared to give the many visiting dressmakers—not forgetting our own here in New York—the opportunity to lay in Fall supplies of the best qualities of sewing materials at much below usual prices. Every one of the twelve items listed offers particularly good value, and there are many more. And you can depend absolutely on the quality of each.

Light-weight Dress Shields, best quality, No. 3, \$1.10 dozen; No. 4, \$1.15 dozen; No. 5, \$1.25 dozen. Double-covered Dress Shields, good quality, No. 3, \$1.80 dozen; No. 4, \$1.75 dozen; No. 5, \$2.00 dozen. Taffeta Binding, black or white, 36 pieces, 90c dozen. Prussia Binding, good quality, black or white, 36 pieces, \$1.05 dozen. Double Serge Binding, black or white, 36 pieces, 50c piece. Dressmakers' Pins, 25c pound. Main floor, Old Building.

Curvus Skirt Banding, black or white, 12-yd. pieces, 35c piece. Patent Hooks and Eyes, black or white, all sizes, 25c gross. Hooks and Eyes with spring, black or white, 11c gross. Swan-bill Hooks and Eyes, black, all sizes, 20 gross; white, all sizes, 40 gross. 30-yard Basting Cotton, 3c spool, 36c dozen. 100-yard Sewing Silk, black and colors, 75c dozen.

Formerly
A. T. Stewart & Co.

JOHN WANAMAKER

What Will You Do for Your Home This Fall?

Whether the new furniture is required for Parlor or Kitchen; whether it be Carpets, Hangings, Window Shades or Wall Paper that may be required; whether new supplies of China or Glass or Housewares—the greatest stocks, most intelligently assembled, are here to select from, and the highest decorative skill to aid you.

The chief interest at the moment centers around

The September China and Glass Occasion

Beautiful table wares have an eternal fascination to every woman interested in her home. An exhibition so extensive and so intelligently selected as this would delight a housekeeper under any circumstances. But strike off an average third from the usual prices and an occasion is presented that brings customers by the thousands, and one which no woman will want to miss. China, Cut Glass, Bric-a-Brac, Marble Statuary and Lamps are included in the unusual presentation. A special word today about the

Dinner Sets

At \$12, regularly \$21
American Porcelain Dinner Sets of 112 pieces, with soup tureen and four meat plates; flower designs, and all pieces gilt.
At \$16, regularly \$22.50
English Porcelain Dinner Sets of 112 pieces, with soup tureen and three large meat plates; underglaze border designs, and all pieces gilt.
At \$18.50, regularly \$23.50
French China Dinner Sets of 100 pieces, fine spray flower design, gilt handles.
At \$22.50, regularly \$32.50
Elite China Dinner Sets of 100 pieces, with soup tureen and three large meat plates, floral border design, and handles gilt.
At \$25, regularly \$35
Same as above, all pieces heavily gold-stippled.
Third floor, New Building.

At \$30, regularly \$50
Limoges China Dinner Sets of 101 pieces, with soup tureen and four meat plates; floral design, heavily gold-stippled; solid gold handles.
At \$35, regularly \$60
Limoges China Dinner Sets of 114 pieces; same decorations as above.
At \$45, regularly \$65
Porcelain Dinner Sets of 114 pieces, with soup tureen and four meat plates; border design, and all pieces gold-stippled; solid gold handles.
At \$60, from \$90
Porcelain China Dinner Sets of 114 pieces.
At \$90, from \$120
Porcelain China Dinner Sets of 114 pieces.
At \$200, from \$400
French China Dinner Set of 128 pieces.
At \$275, from \$345
French China Dinner Sets of 157 pieces.

Tomorrow the Silver-Plated Wares

will be ready in the September Replenishing movement. Three of the best factories supplying our regular stocks are contributors to this event, by turning over to us the fine, perfect pieces and sets that are in too small quantities to be represented in their Fall catalogues. So you may save a quarter to a third on these artistic QUADRUPLE-PLATED SILVER WARES:

5-piece Tea Sets, \$10 to \$20, worth \$15 to \$30.
8-piece Coffee Sets, \$4.75 to \$9.75, worth \$6.50 to \$11.50.
Chocolate Pots, \$1.75, worth \$2.50.
Hot-water Kettles, \$6.75 to \$8, worth \$8.75 to \$11.50.
Coffee Urns, \$10, worth \$15.50.
Butter Dishes, \$2 to \$4, worth \$2.50 to \$5.
Bread Trays, \$1.50 to \$2.75, worth \$2 to \$3.50.
Baking Dishes, \$2.75 to \$4.50, worth \$3.50 to \$6.
Wine Coolers, \$6.75, worth \$8.50.
Serving Trays, \$2.25 to \$3, worth \$2.75 to \$3.75.
Tea-set Trays, \$5 to \$10, worth \$7.50 to \$15.

5-piece Tea Sets, \$4 to \$5.50, worth \$5.50 to \$7.50.
Fruit Bowls, \$3.25, worth \$4.50.
Ice Pitchers, \$5.25, worth \$7.50.
Water Pitchers, \$5.50 to \$4.50, worth \$7.50 to \$6.
Light Candelabra, \$4 to \$6, worth \$5 to \$7.50.
Candlesticks, \$1.55 to \$1.75, worth \$2 to \$2.25.
Sugar and Cream Sets, \$2.75, worth \$3.50.
Bonbon Dishes, \$1, worth \$1.50.
Crumb Sets, \$2.75, worth \$3.75.
Cake Baskets, \$3 to \$4.50, worth \$4 to \$6.
Gravy Boats and Trays, \$2.75 to \$4.50, worth \$3.75 to \$6.
Main floor, Old Building.

Rogers' Extra Plate Knives, Forks, Spoons and Serving Pieces at these Special Prices:

Teaspoons, \$1.15 doz.
Tablespoons, \$2.30 doz.
Dessert Forks, \$2 doz.
Dessert Spoons, \$2 doz.
Medium Forks, \$2.30 doz.
Dessert Spoons, \$2.30 doz.
Butter Spreaders, \$2.50 doz.
Dessert Spoons, \$2.50 doz.
Coffee Spoons, \$1.15 doz.
Sugar Spoons, 25c each.
Berry Spoons, 75c each.
Butter Knives, 25c each.
Children's Knives, 25c set.
Triple-plated Medium Knives, \$1.75 doz.
Triple-plated Dessert Knives, \$2.50 doz.
Also about forty dozens of Quadruple-plated Sterling Inlaid Medium Forks, guaranteed for 5 years by the manufacturer, at 25c each, worth 30c. Economy Basement, Old Building.

Tuesday's Basement Specials

Our \$5 Hats Stir Up Enthusiasm

We knew they would. Characterized by snappy styles, original trimmings and becoming shapes and reflecting the smart modes of imported millinery, women marvel at their small cost—\$5. We heard a man say "Why, these hats are appropriate to wear with \$80 suits!" He hit the idea we had in mind when insisting that these \$5 Hats must combine tastefulness and effective styles.

Girls' and Young Women's Suits at \$10

Only one style, but it's the pick of the suit family at that price, and we made careful search. Of striped suiting, in blue, brown, gray and green; jacket semi-fitting, double-breasted and satin-lined; skirt pleated and trimmed with a wide fold. Sizes for 12 to 18 years.

Also an assortment of SAMPLE SUITS at \$12.50. Regularly these suits are one-third to one-half more, but they are maker's samples. There's a great variety of materials and styles—hardly two suits alike. Sizes for 12 to 16 years.

Young Women's SKIRTS at \$3.75—Button-front models, of black or blue cheviot. Lengths, 35 to 39 inches.

Shoes for Women, Girls and Boys

The best SHOES for Women at \$1.00 that we have sold regularly at that price. Kidskin button and lace and calfskin Blucher styles for young women as well as conservative models.

SCHOOL and PLAY SHOES for Small Girls—sizes 8 1/2 to 10 1/2, and Small Boys—sizes 10 to 13 1/2, at \$1.30 a pair, are remarkable values. The larger sizes for girls, 1 to 2, are \$1.00; boys' sizes 1 to 5 1/2 are \$1.50.

Here are BLACK TAFFETA SILK WAISTS for \$3.75 each, regularly \$5. They are prettily stitched and plaited, and have long sleeves. Open in front.

Good practical UNDERWEAR for Children, well-made, well-finished garments at economical prices. At 25c, Children's Drawer-waists of twilled muslin, shirred front and back, sizes for 2 to 14 years; also Children's Flannellette Petticoats, umbrella dounce, scalloped edge, sizes for 4 to 14 years. At 38c, Children's Flannellette Nightdrawers, with feet and drop back, sizes for 2 to 8 years. At 50c, Children's Flannellette Nightgowns, square yoke, turn-back collar, trimmed with wash braid. Sizes for 2 to 14 years.

Children's SCHOOL APRONS at 50c each—of white lawn, yoke embroidery-trimmed, ruffle over the shoulder.

Broadway, Fourth Avenue,
Eighth to Tenth Street.

IF you've never had a good
chew of the finest fine-cut
you don't know what a real
treat tobacco can be. Try a
few chews of



The Fine-Cut Chew

and you'll surely become a steady
chewer. "Virgin Leaf" is all pure,
sweet, ripe Green River tobacco, fine
cut. It contains nothing but the
choicest, cleanest leaf.

5 cents buys tin-foil quality-preserving package anywhere.

Established by
D. H. McALPIN & CO.

Private Mailing Slip

To Mr. Pick Poorhelp:
Dear Sir: I must advise you
That I'm out a suit of clothes
Since your waiter souted me
With soup from head to toes.
For goodness sake—and for your own—
Why don't you go and read
Sunday World "Situation" Ads.
If your aim is to succeed?
They Will Show Where to Find Waiters Who
Know Their Business and Give Satisfaction.

WORLD WANTS WORK WONDERS